## **CURRICULUM SUMMARY – Business A-Level (Edexcel)**

YEAR 12

Business A-Level Edexcel Exam Board (Theme 1 Marketing & People and Theme 2 Managing Business Activities)

TERM 1	TERM 2	TERM 3	
CONTENT Theme 1 Marketing & People and Theme 2	CONTENT Theme 1 Marketing & People and Theme 2 Managing	CONTENT Theme 1 Marketing & People and Theme 2 Managing	
Managing Business Activities Business Activities		Business Activities	
Meeting Customer Needs (Theme 1)     The Market (Theme 1)     Raising Finance (Theme 2)     Financial Planning (Theme 2)  ASSESSMENTS     Homework based on past exam question     Text book homework exercises     Multiple choice questions     Google classroom tests	The marketing mix and strategy (Theme 1) Managing people (Theme 1) Managing finance (Theme 2) Resource management (Theme 2)  ASSESSMENTS Homework based on exam questions Past paper case study questions Year 12 Assessment in controlled conditions MCQs from G Classroom	Entrepreneurs and leaders (Theme 1)     External influences (Theme 2)     Revision of both themes for Yr 12 exam – Google Classroom  ASSESSMENTS     Homework based on text book case study     Exam questions and case study stimulus questions     End of year exams, based on Year 12 content (Themes 1 and 2) but with actual A Level paper structure, for realistic exam practice	
HOW PARENTS CAN SUPPORT LEARNING	HOW PARENTS CAN SUPPORT LEARNING	HOW PARENTS CAN SUPPORT LEARNING	
<ul> <li>Discussion questions with pupils based on starting a business</li> <li>Support pupils with written work and analysis and critical thinking questions</li> <li>Ensure pupils attend lessons</li> <li>Discuss current events with pupils and how they might impact businesses</li> </ul>	<ul> <li>Discussion questions with pupils based on starting and managing a business</li> <li>Support pupils with written work and analysis and critical thinking</li> <li>Check whether pupils are submitting essay work according to deadlines</li> </ul>	<ul> <li>Discussion questions with pupils based on starting and managing a business – Google Classroom</li> <li>Support pupils with written work and analysis</li> <li>Check teacher emails for how pupils can improve work</li> <li>Look at past paper examples on Google Classroom and Edexcel website</li> </ul>	

Business A-Level Edexcel Exam Board (Theme 3 Business Decisions & Strategy and Theme 4 Global Business)

YEAR 13

TERM 1	TERM 2	TERM 3	
CONTENT Theme 3 Business Decisions and Strategy and Theme 3 Global Business Decisions  Business objectives and strategy (Theme 3) Business growth (Theme 3) Globalisation (Theme 4) Global markets and business expansion (Theme 4)	<ul> <li>Decision making techniques (Theme 3)</li> <li>Influences on business decisions (Theme 3)</li> <li>Assessing competitiveness (Theme 3)</li> <li>Global marketing (Theme 4)</li> </ul>	<ul> <li>CONTENT</li> <li>Managing change (Theme 3)</li> <li>Global industries and companies (Theme 4)</li> <li>Exam writing skills – essay plans for marking 20 mark questions – YT Clips</li> <li>Exam revision – extended answers 20+ mark essay answers</li> <li>Revision in Final term – Google Classroom revision files – set questions and past papers. – Google Classroom</li> </ul>	
Homework and in-class tests     Interim extended essay exam questions scaffolding     Practice extended essay questions     Google classroom mini tests	Homework and class tests     Interim extended essay exam questions     Practice extended essay questions     MCQs and Google Classroom mini tests     Mock exam	ASSESSMENTS     Homework booklet based on text book case study     Interim multiple choice exam questions     Practice extended essay questions     Mock exam based on past papers.     Individual education plan material assessment for identified students     This may be only for a few weeks before study leave     Model answers posted on Google Classroom     Examiners' reports posted on Google Classroom	
Discussion questions with pupils based on business objectives and globalisation     Support pupils with written work and analysis and critical thinking     Discussing business news items     Look at past paper examples on G Classroom page	Discussion questions with pupils based on global marketing     Support pupils with written work and analysis     Extended writing essays – parents to assess teacher comments on how to reach MEG     Look at past paper examples on G Classroom page	Discussion questions with pupils based on globalisation     Look through revision notes     Ask pupils questions to test topic knowledge     Check G Classroom to assess homework set and completion dates.     Look at past paper examples on Google page	